



CRIM, UTD, BARKATULLAH UNIVERSITY

Hoshangabad Road, Bhopal. 462026 (M.P)

CAMPUS PLACEMENT NOTICE

164/CRSM/20
21/7/23

This is to inform all the students that **Corizo** is going to conduct the campus Placement in our Institute/University for the students of Graduation and Post Gradutaion. Interested students are required to register and submit their Resume in the Placement cell office before **27th July 2023** between 12:30 PM to 3:30 PM.

Register Link - <https://forms.gle/tTPVv3KkPor1z3yL6>

Job Profile – Business Development Associate

Profile Overview

S. No.	Position Offered	Qualification	Experience	Salary Offered	Job Location
1	Business Development Associate	B.COM/ BBA / MBA/ Any Graduate	Fresher	Up to 4 LPA + Incentives	BANGALORE

Job Description.

- 1) Identify and develop strategic relationships with potential customers.
- 2) Develop a strong pipeline of new customers through direct or indirect customer contact and prospecting.
- 3) Ongoing monitoring and analysis of pipeline to review performance & optimise to ensure objectives are met.
- 4) Maintaining strong follow-ups and regular feedback calls.
- 5) Creating lead engagement plans and strategy.
- 6) Studying the details of each offering and remaining abreast of updates to these offerings.

Compensation

In probation- 15K + 10K (variable incentives)

CTC : 4 LPA fixed + 2 LPA variable

Probation (Internship) of 3 months and full time job role based on performance


Training and Placement Coordinator
CRIM and BUIT, UTD Bhopal
Mob No. 9827287809, 0755-2517004

Copy to: PA to VC B.U. Bhopal for kind information.
: PA to Registrar B.U. Bhopal for kind information.
: IT Cell B.U. Bhopal for uploading on website.